



GPO Box 5306, Sydney, NSW 2001

Member Number: <1234567>

<Title> <First name> <Last name>  
<address 1>  
<address 2>  
<Suburb> <State> <Postcode>  
<Country>

Dear <Title> <Last name>

<date>

### Two important updates regarding Integra Super

Thank you for your continued support of Integra Super. We are writing to notify you of two important updates in relation to your superannuation:

1. ING Capital Guaranteed – fund changes
2. Member protection.

Below we provide further details regarding each of these updates.

#### 1. ING Capital Guaranteed – fund changes

##### Background information

The ING Capital Guaranteed fund (the Fund) aims to provide returns in excess of the return on cash (after fees, charges and taxes) and the rate of change in inflation over periods of three years or more while protecting investors' capital and interest credited. This is achieved by investing in a diversified portfolio of assets including cash and fixed interest (defensive assets) and property and shares (growth assets).

##### What changes have been made?

In managing the asset allocation of the Fund, ING Life Limited has made a tactical shift away from growth assets towards defensive assets. The asset allocation as at 31 December 2008 to growth assets was 11% and the asset allocation to defensive assets was 89%. Additionally, to help facilitate ongoing management of the fund, ING Life Limited has introduced ranges to each of the asset classes in which the Fund invests. These are outlined below along with the current benchmarks.

Asset class	Benchmark (%)	Range (%)
Cash	20	10-65
Australian fixed interest	35	22.5-47.5
Inflation linked bonds	5	2.5-7.5
International fixed interest	10	5-15
<b>Defensive assets</b>	<b>70</b>	<b>68-95</b>
Property securities	10	0-15
Australian shares	17.5	5-30
International shares	2.5	0-5
<b>Growth assets</b>	<b>30</b>	<b>5-32</b>
<b>Total</b>	<b>100</b>	

347 Kent Street, Sydney NSW 2000  
T 133 665 F 02 9234 6668  
E customer@ing.com.au  
www.ing.com.au

ING Custodians Pty Limited  
ABN 12 008 508 496 AFSL 238346  
RSE L0000673

### **What does this mean for you?**

The investment objective, strategy and benchmark asset allocation for the fund has not changed. The decision to tactically change the asset allocation of the Fund does not affect the capital value of your investment.

### **Why has ING Life Limited taken this action?**

This action has been taken in response to the current unprecedented market conditions to protect the best interests of all investors.

The return to investors is guaranteed by ING and cannot be negative, however a zero return would not be in the best interests of investors. Accordingly a moderation of the risk profile by partially switching out of growth assets was prudent in order to help the Fund meet its long term investment objective.

This action is not intended to be a long-term change to the asset allocation - ING Life Limited continues to monitor market conditions and will look for opportunities to return the asset allocation of the Fund to the long-term benchmark.

## **2. Member protection**

### **Background information**

Under Federal Government legislation, superannuation funds are required to protect certain small account balances from erosion by fees. A protected small account is an individual member's account with a balance of less than \$1,000 that includes employer contributions for Superannuation Guarantee or award purposes.

### **How does Integra Super protect small accounts?**

Integra Super protects small accounts by ensuring any fees deducted in any reporting period do not exceed the investment earnings credited to a member's account for that period. These fees include those charged on a dollar basis. They exclude percentage based fees which are incorporated in the unit price. Insurance premiums or taxation, if any, will continue to be deducted from a member's account.

Any dollar-based fees, in excess of investment earnings which have been deducted, are reimbursed to members with account balances under \$1,000 at the annual review date.

### **What does this mean for you?**

In the event that the total earnings of Integra Super are less than the total administration fees for all members in any reporting period, we will debit each account in Integra Super to pay for the administration of the fund in a fair and equitable manner consistent with the Superannuation Industry (Supervision) Act. In these circumstances we may charge small account holders an amount equal to the investment return credited to their account, plus \$10.

Under current legislation, the cost of providing member protection can be deducted, at the Trustee's discretion, from the fund as part of this year's annual review. The costs of providing member protection will be included in the Other Management Costs shown on your annual statement and will be up to a maximum of 0.09%p.a. (after tax) of fund assets.

If you leave your employer and your account balance is less than \$1,000, we may transfer your account balance to an Eligible Rollover Fund that accepts small balances and complies with member protection rules.

### **Any questions?**

You are not required to take any action as a result of these updates - we are simply ensuring you are informed of changes to your superannuation. If you have any questions in relation to either of the updates provided above, please:

- speak with your financial adviser
- call Customer Services on 133 665, weekdays between 8am and 8pm (Sydney time)
- email us at [customer@ing.com.au](mailto:customer@ing.com.au)

Yours sincerely



Judy Manners  
Chief Customer Officer, Customer Solutions